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THE FUTURIST



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"The campaign of common sense."

Andrew Yang

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The fourth Democratic debate, hosted by CNN and the New York Times on October 15, was the largest debate ever. Twelve presidential candidates stood on stage for three hours in an attempt to win the votes of millions of Americans with soundbites, policies, and pandering. **@Balshumet** discusses the debate, Andrew Yang's performance, and how it has affected his campaign.

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A new super PAC has been formed to support Andrew Yang. **Ori Simon Bechtel** reveals what it means for the campaign.

#MY YANGSTORY

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DIVIDEND DAY

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On October 18, Andrew Yang spent ten hours answering questions submitted by voters, streaming and responding live on Youtube, Reddit, Quora, and Twitter. **Erik Williamson** highlights the best bits.

8 RESOURCES

RUNNING THE NUMBERS

Wondering how Andrew's been doing with donors? **Benjamin Xiao** shows us donor count growth from June to September. Spoiler alert: The end of Q3 was pretty insane.

LONG-FORM VIDEO INTERVIEWS

Looking for something to listen to while you drive? Check out these interviews from all over the political spectrum.

GETTING INVOLVED

Are you interested in joining the Yang Gang?

Here's how you can help.



Register to Vote

If you're not already registered to vote, this is the time to do it. Some states require voters to be registered to the Democratic Party to vote in the Democratic Primary Election, so you may need to switch your party first.



Sign up to volunteer for Yang's campaign

Want to get more hands-on involvement? Head over to the campaign's volunteer registration page and get on their list.



Join the phone and text banking team

Talk to potential voters around the nation with other members of the Yang Gang. All you need is a computer with earphones and a microphone. The staff will help you get started.



Connect with your local gang

Find other gang members and hang out! Get involved with Yang-related events happening in your area.



Donate to the campaign

Andrew's campaign doesn't take corporate money, and they run on a tight, grassroots-funded budget. You can help by buying merchandise or donating directly to the campaign.



Spread the word

Print out flyers, cards, and posters to pass out or leave in public areas. Talk to the people around you about Yang's policies and their effects on your community. And of course, print some copies of *The Futurist* for others to read!

NOTE FROM THE EDITOR

Thank you for picking up the second issue of *The Futurist*!

Since the October debate, every campaign has made significant moves. Sen. Bernie Sanders was endorsed by "The Squad." Former Sec. of State Hillary Clinton accused Rep. Tulsi Gabbard of being a "Russian asset." Gabbard fired back by calling Clinton the "queen of warmongers" and challenged her to run for president. President Donald Trump threatened to sue CNN for unfair coverage. Elizabeth Warren told us that she was still trying to figure out how to pay for her Medicare policy. Julian Castro said he would drop out if he didn't meet a fundraising goal, and Tim Ryan actually dropped out. Andrew Yang participated in the Basic Income March in San Francisco. And the DNC released their criteria for the December debate.

The drama of American politics is ramping up as we near the close of 2019, and there's no sign of stopping.

As we continue to cover Andrew Yang's campaign, we invite you to submit questions about his policy proposals and ideas. We hope that you're just as excited as we are about this crazy political journey.

Humanity First,

Adrienne, an Asian girl who likes math

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Interested in joining our cause? Email or Tweet us!



TECH TIPS

Wondering what those funky-looking squares do?

They're called QR Codes! They're a little like barcodes, but they contain more information and you can scan them with your smartphone in three easy steps.

1. Open the camera app on your smartphone.
2. Point the camera at the QR Code.
3. When a link pops up on your camera, tap on the link and you'll open up the website.



Give it a try here:

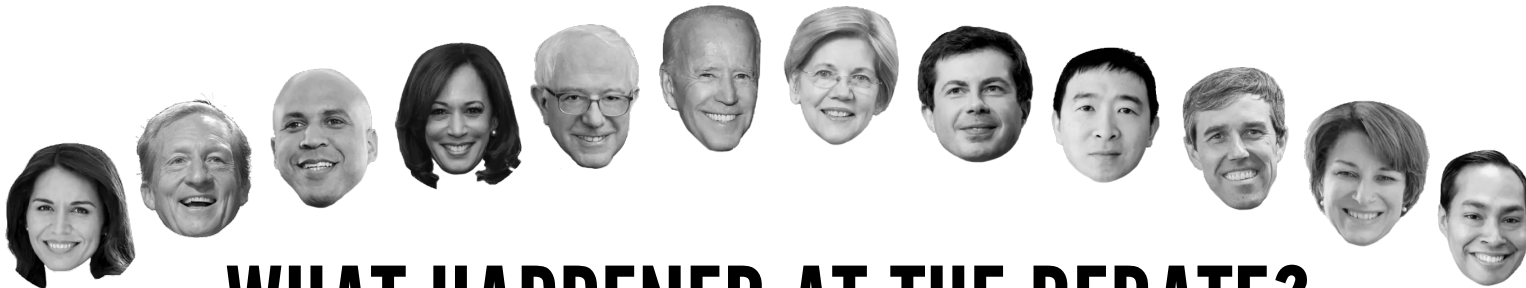
This code should take you to yang2020.com.

THE FINE PRINT

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We're all just passionate volunteers with a cause. While we strive to provide the most accurate information possible, we also encourage you to do a bit of your own research as well. We just want to help Make America Think Harder.

ON THE STAGE



WHAT HAPPENED AT THE DEBATE?

The fourth debate of the Democratic National Party, hosted by CNN and the New York Times, aired live on October 15. Of the twenty candidates currently running for the Democratic ticket, only twelve qualified to appear on the debate stage. Andrew Yang joined the diverse group of politicians (and a billionaire) to speak about his policies once again. **@Balshumet** gives us insight on Yang's performance that night.

At 7 p.m. on a brisk fall evening in October, twelve Democratic hopefuls took the stage in Westerville, Ohio. The event was the largest showcase of presidential candidates in Democratic Party history; the momentous occasion was marked by fireworks and passions behind the podium that affected even the even-keeled Andrew Yang.

The poster boy of Universal Basic Income and the soothsayer of the fourth industrial revolution enjoyed not only increased attention to his central concerns about the American economy and people, but focused debate on the particulars of his policies. After an opening response in the affirmative about supporting an inquiry into Donald Trump's impeachment, the moderators pitted his Universal Basic Income plan, the Freedom Dividend, against Bernie Sanders' Federal Jobs Guarantee. This was the first time the moderators have made a point to contrast Yang's own policies to another candidate, especially one of the

forerunners. Sanders promised a job for everyone who wants one, but Yang was more than prepared with a response.

As is typical for the data-driven candidate, Yang pointed out that the practicalities of supplying jobs to everyone who wanted one prohibited this plan from being viable. "What are the jobs? Who manages you? What if you don't like your job?" He asked in rapid fire succession, poking multiple holes in the utility of the Federal Jobs Guarantee. Additionally, he reiterated that it undermined the value and importance of Americans who do vital unpaid work, like his wife and other caretakers. He also raised the specter of the failed government retraining efforts, especially in Ohio, which lead him into direct conflict with Elizabeth Warren.

Warren claimed that trade, not automation, had resulted in job losses in the swing states, a claim Yang vigorously rebutted. He jumped back into the foreground, saying that his "friends in California are piloting self-driving trucks." Yang then asked, "What is that going to mean for the 3.5 million truckers or the 7 million Americans who work in truck stops, motels, and diners that rely upon the truckers getting out and having a meal?" Warren pivoted, talking about her plan to increase Social Security solvency, and give retirees an extra 200 dollars a month. She did not, however, directly respond to Yang's question about automation: She said that she needed more information, telling Yang, "I want

to understand the data." The exchange ended with a promise from Yang to show Warren the data after the debate. Time will tell if she comes back in line with most expert opinions about the dangers and effects of automation after an exchange of information off stage, but one thing was apparent: Andrew Yang would not allow her to stick her head in the sand on this issue.

Yang also butted heads with Warren on the topic of instituting a wealth tax, using examples from European governments to explain that it would have implementation problems. He acknowledged that Warren was headed in the right direction, but pointed out that her solution would not solve the widening wealth gap in America.

All in all, Yang performed admirably. He was brimming with confidence and vibrancy. Gone were the shots of him silently waiting for the conversation to move back to him; in this debate, he even interrupted an exchange to point out that one of the biggest issues of "Big Tech," them profiting from their users parasitically, would be solved if data was private property, which happens to be one of his policy proposals. Yang was impassioned, and cognizant, delivering his trademark succinct and clear answers, while being much more willing to engage and exchange with his fellow debaters. On the topic of the opioid crisis, his fellow candidates even agreed with his position and language. After Yang declared that the crisis is "a disease of capitalism run

amok," both Beto O'Rourke and Sen. Kamala Harris echoed his sentiments, going further demanding that the Pharmaceutical executives responsible should be in prison.

The only stumble was on a question about foreign affairs. This area of Yang's policy is mostly predominated by his pledge to end wars and help American veterans, and so he regularly finds himself out of his depth when asked about specifics, like actions against Putin. Nevertheless, Yang pointed out a weakness of the United States in terms of cybersecurity, and his policy commitments to fighting 21st century problems of technological innovations was far ahead of the rest of the field's claims to somehow "expose Putin's corruption" to international sanction. The appearance of the cool, collected, and funny Yang of his long form interviews was a welcome triumph over his first debate appearance in June. Some of this, surely, was a matter of his continued practice and increased experience, but points must be given to CNN and the moderators.

The second debate in August, which was also hosted by CNN, was widely considered to be Yang's best before this one in October. The moderators worked to ensure people stuck to their time, and prevented exchanges from becoming locked in an attention vortex around the highest polling front-runners by, at times, moving onto other topics, and in others asking different candidates to give their opinions about the current topic. They even avoided asking the Taiwanese-American man about China for the fourth debate in a row! That being said, there were still multiple times when they allowed discussions to meander, or were



Marijuana instead of opioids!

Preach, Beto!



not equitable in the usage of the ability to reply. They allowed the discussion of Warren's Medicare For All plan to drag on well past the point of usefulness, and repeatedly ignored people making direct claims about Yang's policies in a way that denied him the opportunity to reply. Still, between their decisiveness in cutting off speakers and the array of questions chosen from across areas of expertise, the network, and its moderators, hosted the most equitable debate so far.

A direct result of CNN's balanced moderation was the effective communication found in the debate overall. People engaged in heated exchanges, but they were on clear topics, and with moderators holding their feet to the metaphorical flames, candidates were forced to give real answers. For example, Pete Buttigieg pointed out that O'Rourke lacked a plan for his mandatory assault weapon buyback program, but only after the hosts themselves asked the candidate how he planned to enforce the program without going door to door. And while most candidates were forced into specifics, some, like billionaire Tom Steyer, Sen. Cory Booker, or former Vice Pres. Joe Biden stuck to platitudes at best and a mishmash of talking points at worst, despite the efforts of the hosts and their fellow debaters. Biden, especially, was prone to misstatements and gaffes, often cutting himself off and resorting to memorized talking points. He even

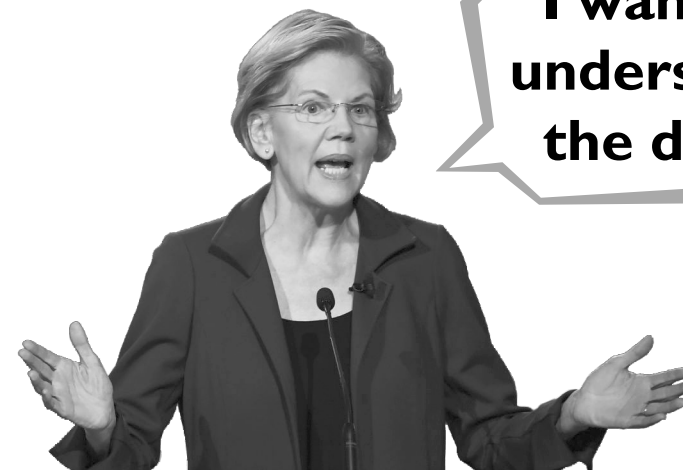
refused to clearly answer a question about the suitability of his family's investment in Ukraine. Despite that, with the heat of the cross-hairs on Warren instead on this outing, Biden turned in his finest performance at the televised debates.

So, how will all of this shake out in terms of the candidate's campaigns? It's too soon to know anything for sure, but Yang reported nearly \$500,000 in donations and 10,000 questions to his open "ask me anything" event that Friday, less than 24 hours post-debate. On top of that, Emerson Polling and Politico released post-debate polls that showed Yang at 3% and 4% nationally and 4% in California among likely Democratic voters. Both of his recent national polls are above his average, and the California poll is a reversal of a slip in polling for the state. There has been an increased recognition of the seriousness of Yang's candidacy between the third and fourth debates, and there's no sign of it stopping now. There has been more than 40 mentions of the candidate on cable television post-debate and dozens of news articles, and while some of these articles are negative, there's little of the dismissive attitude found in media attention from the first half of this year. As Yang had slipped to polling 7th nationally before hitting the debate stage, and still had the worst name recognition among the candidates, these signs are all positive for our favorite longshot UBI pioneer.



Federal Job Guarantee with a \$15 Minimum Wage!

\$1000 a month because we don't wanna work for the government!



I want to understand the data!

I have the data!



#MY YANG STORY

#MyYangStory is a popular Twitter hashtag that aggregates the experiences of how Yang supporters decided to join the Yang Gang. We're bringing these experiences to you.

I found out about Andrew Yang from an interview online, and I've been spreading the word ever since. So many of his policies put power into the hands of the people, which leads to more citizens believing they are valued members of society. With rates of depression and suicide peaking, our country could certainly use a refreshed sense of self-worth as we join the rest of the modern world in solving the issues of the 21st century. As an independent recording artist, writer, entrepreneur, and curator, I'm optimistic about what The Freedom Dividend will do for people that live in lower to middle class communities and are presented with few opportunities. The ability to multi-task is now instinctive, but we must convert that into multiple streams of income in order to keep up with the rise of automation and AI. I believe universal basic income will minimize anxiety and stress throughout the entire working class by releasing mundane time restraints on millions of Americans. My hometown Hammond, Indiana would benefit greatly, as most people here either work in car factories or drive trucks.

People of all ages will be able to create their own opportunities, building upwards from a stable floor. That's what inspired me to write *Keep it 1K Humanity First* and also why I'm voting for Andrew Yang in 2020.



Assad Rutherford aka SS Lenox, 28, Indiana
Listen to *Keep it 1K Humanity First*
on Spotify, Soundcloud, and Youtube.

DIVIDEND DAY

What would you do with your Freedom Dividend? We asked a member of the Yang Gang to tell us about his plans.

One thousand dollars. The Dividend would certainly open a lot of new doors for me. Since it's not set aside by the government for spending on specific items, the possibilities are almost endless. I could fund the pursuit of my number one passion, tennis. This would contribute to my physical and mental health. I could use it to pay for my college so I wouldn't have to face the choice of either taking a limited class schedule or getting a loan, which would help me financially. I could use it to move out of my mother's house and get my own place, which would help me be more independent and grow in my personal journey. I could also put it into penny stocks and make the dividend grow.

The path I'd take with it is to get myself a car, though. I live in the suburbs, so public transit is not much of an option, and bicycling everywhere is equally inconvenient, especially given the fact that I'm located in central Florida and the humidity and temperature are often very high. Ride-sharing apps are expensive, and friends can't give you a ride everywhere. Getting a car would mean freedom for me to pursue all manner of things, and it would open new job opportunities and help me find new ways to enrich myself. As Sandhya Anantharaman said, basic income doesn't solve every problem, but it makes every problem easier to solve.

Ori Simon Bechtel, 18, Florida

SUPER DUPER PAC MEN

Ever since the Citizens United v. FEC court case (2010) brought campaign finances to the forefront of American politics, PACs have been closely scrutinized, with many considering them lobbying and "special interest" organizations. **Ori Simon Bechtel** explains why the newest super PAC, formed to support Andrew Yang's campaign, is no exception.

A brand new super PAC has entered the political arena. Math PAC, headed by Democratic operative Will Hailer, began its operations in mid-October with one goal in mind: To "ensure that Andrew Yang is elected the next President of the United States." Its goals are not small—it expects to have upwards of a million dollars in cash to spend on advertising and outreach in early primary states.

Will Hailer, the man behind the PAC, is a political mainstay in the Democratic Party, most notably as a longtime advisor to Keith Ellison, a former House member from Minnesota's 5th district who served both as chair of the Congressional Progressive Caucus and vice-chair of the Congressional LGBT Caucus.

"He (Andrew) is running against governors, senators, and institutional actors that have these apparatuses that they can automatically tap into... the only way to be able to give voice to an incredibly important conversation is to find ways to add value to that voice. And that's what we're hoping to do through the super PAC," says Hailer.

However, Andrew Yang has previously called for an end to super PACs, and his comprehensive democracy reform policies have earned him large amounts of praise from advocacy groups like Equal Citizens, which gave him an A+ rating for his policies on this issue. Since super PACs are intended to be independent of the campaigns they support, candidates can usually do very little to cut them loose if they do not want their assistance. This puts Yang in a similar situation to Cory Booker, who has also attracted a super PAC that he claims he does not wish to receive support from. Yang has neither denounced nor endorsed the Math PAC, saying that he knows "very little" about them and they were "free" to support him.

The presence of a super PAC helping out Andrew's campaign presents advantages as well as potential pitfalls for Andrew. While it should be restated that Andrew Yang ultimately does not have control over whether PACs help him or not, it nonetheless presents a potential issue for some voters that fret about PAC money, which is very much a valid concern. In fact, it may be an especially egregious mistake to make to embrace the PAC money during this election in particular, as only one candidate this cycle has done so. However, Andrew does not yet have quite the same amount of resources as some of the more recognizable, established candidates, such as Elizabeth Warren or Kamala Harris. That extra cash could allow him to draw even with them, even if Andrew may not want it done in that manner.

Political action committees, commonly known as PACs, are organizations that raise and spend money to influence elections and legislation. There has been great controversy surrounding these groups because they allow larger monetary contributions than the normal donation limit—and super PACs have no limit on fundraising or spending. While they cannot contribute to a candidate directly or coordinate with them, many people still consider the organizations unethical because they can change the outcome of an election.

ANDREW'S LIVE-STREAMED Q&A MARATHON

Andrew Yang hinted at having yet another "surprise" for the October debate. He announced it during the final question of the debate: A live-streamed ten hour question-and-answer session for voter-submitted questions. The streams were broadcasted on YouTube and Twitter, where he answered tweeted questions with the accompanying hashtag #AskAndrew. He also answered questions on the public online forums Quora and Reddit. **Erik Williamson** reveals how it went.



Andrew Yang sits with campaign manager Zach Graumann as he answers voter-submitted questions on YouTube.

At the latest debate, Democratic candidate Andrew Yang debuted his "second surprise" in the announcement of a ten-hour marathon of answering questions from an online audience.

The endurance to explain, and answer questions for hours on end is an exceptional show of resilience and patience on Yang's part. There were many questions that were repeated or asked in different ways, and some were also queries he had already answered on many occasions. Despite this, he answered with patience and displayed his characteristic grace under pressure.

However, the will to engage with an audience and the efficient way in which he accomplished this task may be even more important. While it might not be unheard of for a candidate to use such a medium to engage with voters—many drew comparisons between Yang's Q&A and Franklin D Roosevelt's "Fireside Chats"—it is certainly still unusual. Andrew Yang himself, as always, gave substantive answers, but also had the time to get into the deeper nuances of his policies. Due to the lack of strict time constraints, this event was of great benefit to persuading people who were still unclear on his policies or on the fence in support of Yang as a candidate. Andrew Yang typically

seems more at home talking to voters rather than other politicians, and the media, so it is no surprise he did well in his preferred online format.

The fact that Yang announced the marathon at the end of the previous debate was also of great benefit, allowing him to reach a wide amount of people at no expense to himself. His previous "surprise" announcement at the preceding debate being the "Pilot Dividend"—one thousand dollars a month from the campaign for ten voters, no strings attached—was far more controversial, even provoking mockery from his fellow candidates, pundits, and the media. The pilot of the Freedom Dividend ultimately also proved to generate considerable interest in his campaign. A pattern of resourcefulness, and a bold ability to speak directly to voters begins to become apparent when considering how often he has managed to do much with minimal resources.

The marathon also allowed him to answer some questions which he has had little opportunity to speak on, such as LGBTQ issues. His responses to those particular issues were unequivocally positive, but came towards the end of the marathon when his fatigue had begun to set in, which was unfortunate.

Yang was still able to clarify his stance on such issues. One such position was his full support of the Equality Act, which would make it illegal to disallow people employment or housing based on sexual orientation, and that orientation should be a protected category.

Yang was also able to engage more on gun rights, though it did not dominate the conversation. He was characteristically middle-of-the-road with his response, but maintained that he supports a "buy back" option for those interested. He distinguished himself from other candidates by showing a concern for guns contributing to the suicide rate rather than focusing on just the homicide rate. Yang also expressed an interest in maintaining Second Amendment rights but also limiting accessories such as bumpstocks and suppressors, which serve no real self-defense purposes.

There has also been a steady rise in interest corresponding with Yang's candidacy and policies in every consecutive debate, and the recent marathon of his question and answer session has seemingly allowed him to gain even more momentum. The actual implications of this are more important: his commitment to a live Q&A meant it was entirely unscripted, hamstringing attempts at dishonesty or the ability to retreat from hard questions. Yang's boldness continues to work for him rather than against him, and he has proven time and time again he can give substantive answers and answer challenges with relative ease.

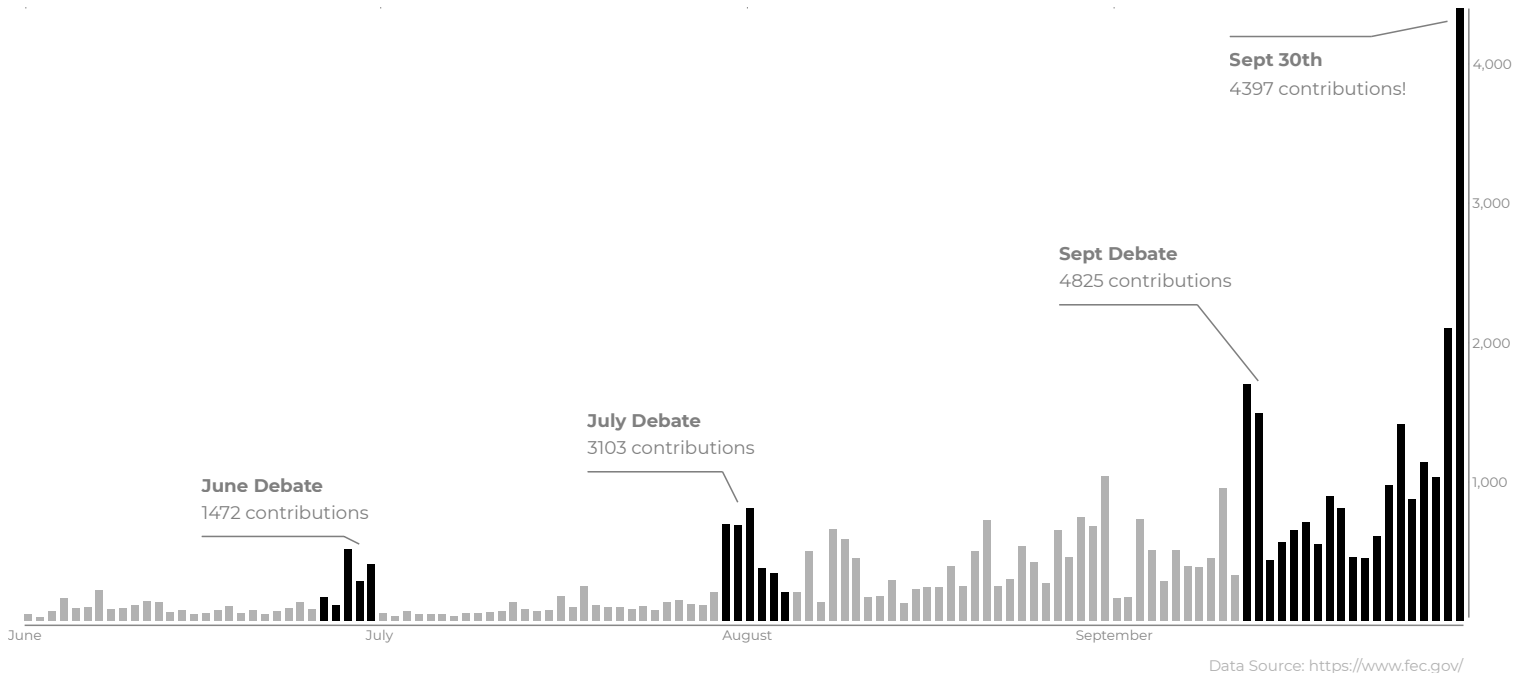
**THE FACT THAT IT'S
LEGAL TO DISCRIMINATE
AGAINST SOMEONE BASED
ON SEXUAL ORIENTATION
IN TERMS OF THEIR
EMPLOYMENT AND
OTHER THINGS, TO ME,
IS UNCONSCIONABLE.**

- Andrew Yang on LGBTQ rights

RESOURCES

RUNNING THE NUMBERS

DONOR CONTRIBUTIONS PER DAY



The September debate, where Andrew Yang announced that he would be giving away ten Freedom Dividends, brought in more donations than the previous two debates combined. Yang was able to raise over \$10 million in Q3, 257% more than his fundraising in Q2. Over 99% of his online donations were under \$200, with the average donation of \$30.18.

LONG-FORM VIDEO INTERVIEWS



AARP Forum Interview

youtube.com/watch?v=NXQ3DEFI1eg

July 19, 2019

25 minutes



The Hill Interview with Krystal Ball

youtube.com/watch?v=i0GTulhxZmM

September 22, 2019

30 minutes



Daily Wire Interview with Ben Shapiro

yang.video/ben-shapiro

April 7, 2019

1 hour



New Hampshire Rally

youtube.com/watch?v=E7DP_Q8eDt4

August 16, 2019

50 minutes



MSNBC Climate Forum with Ali Velshi

youtube.com/watch?v=D7hiD-TLZDE

September 19, 2019

1 hour



The Rubin Report with Dave Rubin

yang.video/rubin-report

June 7, 2019

2 hours



Des Moines Register Editorial Board Interview

youtube.com/watch?v=697sxx6mCuM

July 18, 2019

1 hour



The Breakfast Club with Charlamagne Tha God

yang.video/breakfast-club

March 8, 2019

45 minutes